



I know I keep telling you that your house could sell for so much more right now, and I'm going to do it one more time today!

I only say it because I truly care about you getting the best deal possible for your home, my client. That's why I keep encouraging people who are considering selling their house to do it now.

"Don't wait a few months or a few years," I tell them. "Now's the time!"

They look at me as if to say, "But is it really? How do you know for *sure*?"

And I get it. Selling a home is a *big* decision. But as a real estate expert in the San Diego area for over 12 years years now, I'm telling you what I'm seeing from my own experience as well as from other realtors.

Housing prices are up. And that includes your home!

But maybe you need a little bit more convincing. That's OK! Here's Reason #5 as to why now is the perfect time to sell your house:

Home prices are up double-digit percentages year over year.

In the third quarter of 2020, housing prices ballooned 12% year over year, according to a recent National Association of Realtors® report. And that trend hasn't gone away in 2021.

So what does that mean for you?

You can maximize your equity, purchase your next place with historically low rates, and settle into a home that will fit your lifestyle for years to come.

The longer you wait to sell your house, the higher the chance those housing prices will go down. That's why I'm encouraging my friends and clients to take advantage of this price increase and sell now!

And don't worry... you don't have to walk this path alone. I'm right here if you have any questions! If you'd like to hire me or my team to help you get top dollar for your home, you can either respond to this email or [click here to set up a meeting](#).



5 Crucial Steps to Get a Mortgage on Your Vacation Home

Looking to buy a luxurious vacation home in the San Diego area? You're not the only one! There's a reason so many people choose San Diego's gorgeous yet affordable neighborhoods as the ideal spot for their dream vacation property. But to make that dream your reality, you need to learn how to get a mortgage on your vacation home.

[Read the Article Here](#)





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